



**Bowls Scotland Partners Pack**  
Benefits to Bowling Clubs and their Members

# Overview of Bowls Scotland Partners and Suppliers

Collaboration is vital to us achieving our vision of “Bowls – at the heart of your community, active, modern and accessible to all.”

Bowls Scotland are grateful for the support we receive from all our partners, supporters and suppliers.

We work in partnership with **sportscotland** who provide invaluable, continued support to our organisation. Over the years we have formed strong relationships with other businesses and services who not only compliment Bowls Scotland’s vision for the sport, but also provide benefits to our members and clubs.

This document will focus on those Partners who offer services that offer benefits directly to Bowls Scotland’s clubs and members.



## Official Partners and Suppliers of Bowls Scotland



## Service Providers and Supporters of Bowls Scotland



# Introduction to Our Partners A-Z

## Castle Water – Official Partner

Castle Water started as a small business operating out of Perthshire, and is now the UK's leading independent water retailer. They have already worked with 116 Bowls Scotland clubs to save them thousands of pounds. Castle Water offer support and advice tailored to your needs and combine all your water services in one simple bill.

Contact: The Sales Team via:  
[scottishsales@castlewater.co.uk](mailto:scottishsales@castlewater.co.uk) or 01292 231020

Website: <https://www.castlewater.co.uk/>



## Changeworks Recycling – Official Partner

Changeworks Recycling provides high-quality recycling and waste management services to Scottish businesses. Their award winning service enables businesses to maximise the amount of waste they can recycle. They collect a wide range of materials including, paper, cardboard, cans, plastic bottles, food, general waste, and secure shredding services.

Contact: Tom Rattray via [trattray@changeworksrecycling.co.uk](mailto:trattray@changeworksrecycling.co.uk)

Website: <https://www.changeworksrecycling.co.uk/>



# Introduction to Our Partners A-Z

## **Erskine – Official Charity Partner & e-Newsletter Sponsor**

Erskine's strength lies in the very special blend of dedicated care, compassion and understanding they offer to Veterans and their families. Erskine provides support through four care homes and a Veterans Village, comprising of cottages, an Activity Centre, Assisted Living Apartments and Transitional Supported Apartments. Erskine have enjoyed working with 325 clubs to date to support Veterans and are exciting about working with even more clubs and sections.



Contact: Jim Watret via [fundraising@erskine.org.uk](mailto:fundraising@erskine.org.uk) or 0141 814 4555

Website: [www.erskine.org.uk](http://www.erskine.org.uk)



## **Taylor Bows – Official Sponsor and Partner**

The oldest and most innovative bowls manufacturer in the world, Taylors became a Bowls Scotland partner in 2014. You can stock up on all your bowling needs either by visiting their factory shop in Glasgow or by buying online.

Contact: The sales team via [info@taylorbowl.com](mailto:info@taylorbowl.com) or 0141 554 5255

Website: <https://www.taylorbowl.com/>

# Introduction to Our Partners A-Z

## **XX:20 – Official Kit Supplier**

Established in 2019, XX:20 is a family-run business based in Musselburgh. Offering a fast and reliable service at competitive prices, XX:20 also come with over 50 years of experience in bowling from grassroots and coaching to national and international levels. They and are happy to give any help and advice where required in a friendly and professional manner.

Contact: Get in touch with XX:20 via [contact@xx20.co.uk](mailto:contact@xx20.co.uk)

Website: <https://www.xx20.co.uk/>



# Benefits for Bowls Scotland Clubs and Members

		<b>Benefits</b>		
<b>Partners</b>	<b>Partner</b>	<b>Benefit to Club</b>	<b>Benefit to Member</b>	<b>Useful resources</b>
	<b>Castle Water</b>	<ul style="list-style-type: none"> <li>• Price match guarantee on any valid competitor quote</li> <li>• 5-star service from our Scotland based team at unbeatable prices</li> <li>• Easy online self-serve tools</li> </ul>		<p><a href="#">Click here</a> to get your quote.</p> <p><a href="#">Click here</a> to view our partnership Q&amp;A video.</p>
	<b>Changeworks Recycling</b>	<ul style="list-style-type: none"> <li>• Competitive waste and recycling costs</li> <li>• Dedicated Account Manager</li> <li>• Friendly service team just a phone call away</li> <li>• Carbon reports emailed monthly</li> <li>• Flexible collections</li> </ul>		<p><a href="#">Click here</a> to go to Changeworks Recycling's website.</p>
	<b>Erskine</b>	<ul style="list-style-type: none"> <li>• A direct point of contact within Erskine</li> <li>• Increased opportunities, support and materials for engagement and fundraising events</li> </ul>	<ul style="list-style-type: none"> <li>• Opportunity to present ideas to shape activity, partnerships and materials available</li> </ul>	<p><a href="#">Click here</a> to go to Erskine's website.</p>
	<b>Taylor Bowls</b>	<ul style="list-style-type: none"> <li>• Adult Ace Coaching bowls engraved with clubs name for security</li> <li>• Special offer on Junior Ace bowls to Bowls Scotland clubs on enquiry</li> </ul>	<ul style="list-style-type: none"> <li>• The oldest, most experienced Bowls manufacturer in the world.</li> <li>• Wide range of clothing, bags and shoes.</li> <li>• Showroom available with all bowls models and sizes to try with advice.</li> </ul>	<p><a href="#">Click here</a> to go to Taylor's website.</p>
	<b>XX:20</b>	<ul style="list-style-type: none"> <li>• Fast, reliable service</li> <li>• Kit design service to create bespoke club clothing</li> <li>• Competitive pricing</li> </ul>	<ul style="list-style-type: none"> <li>• Comfortable, affordable bowling clothing in a variety of styles and designs</li> </ul>	<p><a href="#">Click here</a> to go to XX:20's website.</p>

# Fundraising for clubs

**Bowls Scotland offers support and resources to assist our member clubs with funding and grants, find more information on our [website](#) or speak to your National Development Officer.**

There are also fundraising websites which clubs and their members can use to generate additional income...

## Fantastic Fanatics

Fantastic Fanatics is a sports reward platform that enables sports clubs to generate funds, at no cost to the club, when club members shop, eat out, book hotels and lots more. There is no extra cost to the member, and their favourite sports club simply get paid, when members purchase the things they are already buying.

Website: <https://fantasticfanatics.com/>



## Easyfundraising

Easyfundraising is a fundraising platform for businesses and causes, including sports clubs. The platform partners with over 7,000 brands who donate part of what customers spend to a cause of their choice. It doesn't cost customers anything extra with the cost covered by the brand.

Website: <https://www.easyfundraising.org.uk/>



# Further Information



More information on BOWLS Scotland's Partners is available on our website here;

<https://www.bowlsscotland.com/about-us/partners>

To discuss commercial partnerships or for more information on BOWLS Scotland's Partners Pack, please contact:

Ashleen Cousins | Marketing Officer

**M:** 07714 620690 | **E:** [ashcousins@bowlsscotland.com](mailto:ashcousins@bowlsscotland.com)