



Fixed Capitation Fee AGM proposal 2017

To enable Clubs to develop, strengthen and grow



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Outline of Document

Rationale for the introduction of Fixed Fee capitation

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In summary:-

What is Fixed Fee Capitation?

- The capitation for your club in 2018 will be fixed at the figure the club paid in 2017 for it's annual capitation return.
- There will be no increase in this fee until 2021- meaning you pay the same up to and including 2020, therefore there will have been no overall increase in capitation since 2014.
- Any future increase will only be inflationary and based on the Consumer Price Index (CPI) set in each August prior to the year the returns are due e.g. any increase in 2021 will be based on the CPI figure in August 2020 and in the subsequent August announcement thereafter. There will be no reduction in FFC if inflation is running below zero.
- If the proposal is successful the new system will be introduced for returns in January 2018.

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Current Capitation System

- Each club pays a capitation fee of £3 based on the number of eligible playing members- e.g. those who are permitted to play on your green.
- Since 1998 (men's returns only-) there has been a year on year decline in membership as well as in club numbers;
 - 1998 919 clubs 81,891 male players
 - 2017 856 clubs 42,359 male players
- we are not alone in experiencing decreasing playing members and clubs. This is happening in many other sports and countries.

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Current Situation of our membership

- Viewing the table on the next slide, it should be noted that the hard work of many volunteers/clubs with support from our Development team appears to be starting to pay dividends with an encouraging decrease in membership losses in 2017 returns. Directly linked to this annual decrease in players this has caused an annual decrease in Bowls Scotland's income. Bowls Scotland are concerned that this could have an impact on the services currently delivered to clubs.

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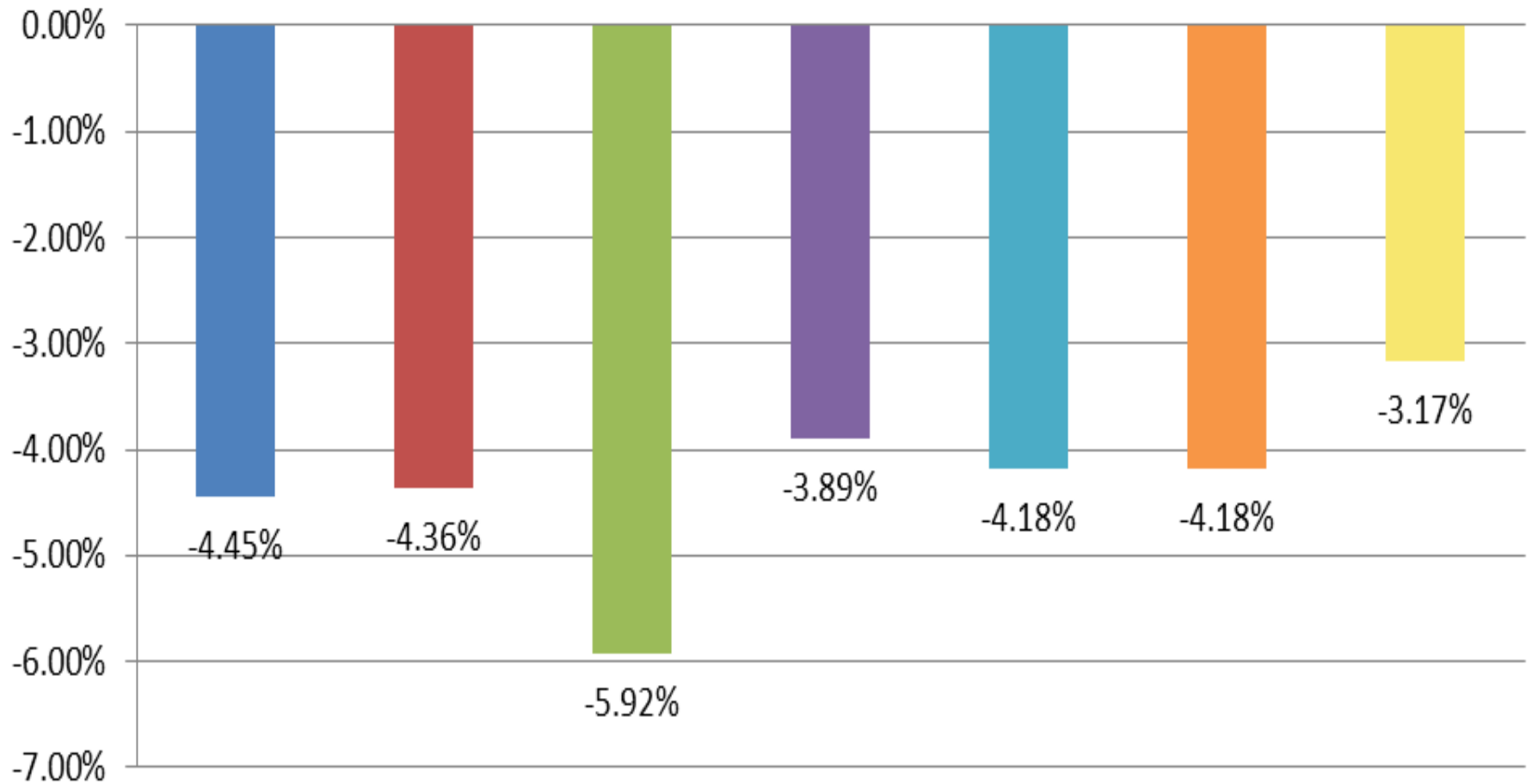


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Total Capitation Percentage

■ 2011 ■ 2012 ■ 2013 ■ 2014 ■ 2015 ■ 2016 ■ 2017





Benefits of the new system

- This new system can assist clubs in creating new membership opportunities, new membership schemes for non bowlers and other local community groups without the paying for those new members to play on the green.
- Any club (which is not currently a Member Club) applying to become a Member Club of Bowls Scotland will be required to pay capitation fees as determined by the Board.
- Bowls Scotland will be able to maintain the services currently provided, without increasing the current capitation fee.
- Collation of accurate playing and membership figures which will assist with future funding applications.
- Clubs increasing membership will therefore not require to pay any additional fees for the increase in its membership.

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Other useful information

- Consistent with resources available over the last 5 years, Bowls Scotland will implement a support package for clubs who show a major decrease in members or have concerns around their membership figures.
- If there is a significant change in the circumstances of Bowls Scotland the Board may consider it to be in the best interests of Bowls Scotland to put in place measures required to counteract such a change.



The Board asks for your club's support for this proposal.

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